

## Curriculum Vitae Stefan Dingerkus

***Entrepreneurial, analytical, customer and service focused personality with strong leadership and social competence.***

***Achievements in general management, logistics/SCM, e-commerce and project management with profound background in international companies.***

***Experienced in automotive and high-tech industries as well as in information technology and systems engineering.***

***Research and university teaching experience with particular focus on process innovation competitiveness and lean management.***

***Familiar with Western and Asian culture and business attitudes.***

***Master degree in business engineering, multi lingual, result driven management style.***



**Since 2010** **Zürcher Hochschule für Angewandte Wissenschaften**, Winterthur/Switzerland

Senior lecturer und researcher in the field of Logistics, Supply Chain Management and Business Administration at INE Institute for Sustainable Development, School of Engineering.

- Foundation and development of the new Center for Integral Logistics
- Research and counselling projects with partners in the private and the public sector.
- Teaching expertise with focus on innovation process development in sustainable development, logistics, supply chain management and business administration.
- Lecturer in BSc and MSc as well as in continuous education programmes in German and English with UAS in Switzerland and Germany
- Teaching ERP-Systems based on SAP University Alliance Programme UAP, including practical training with online SAP application
- Concept, design and implementation of first haptic logistics laboratory in Switzerland
- Co-Organizer of the annual summer school programme MSE China Module "Engineering Practice within Chinese and Swiss Culture" for Master students, comprising lectures, case studies and field trips in Switzerland and China.
- Co-Organizer of the joint summer school programme "European Summer University Logistics Mobility and Sustainability" with UAS Frankfurt/Germany and Rotterdam Business School/Netherlands, comprising lectures, case studies and field trips in Germany, the Netherlands and Switzerland.
- Academic coordinator of the continuous education ZHAW MAS programme "Process and Logistics Management", comprising one MAS, one DAS and two CAS courses

**2007 - 2009** **Unic AG**, Zürich/Switzerland, **Chief Customer Officer (CCO)**

Unic AG was founded in 1996 and achieves an annual revenue of 18 M. CHF.

Employing 140 people, Unic group is the largest independent Swiss Internet integrator and maintains subsidiaries in Amsterdam and Vienna.

Strategic and operational overall responsibility for key account management of the Unic group. Leading the team of key account managers and sales consultants for all major customers in the Swiss market.

**2005 - 2007** **Kistler Instrumente AG**, Winterthur/Switzerland

**Chief Operating Officer (COO)** of the world's leading company for piezoelectric sensors for automotive development and zero-defect manufacturing process control.

Responsibility for manufacturing, logistics on group level with a budget volume of 100 M. CHF. Manufacturing sites in Switzerland, Germany and U.S.A.. Direct management of 350 employees on four production sites.

- 2003 - 2005 ALSTOM (Switzerland) Ltd., Sector Power Turbo Systems**, Baden/Switzerland and Belfort/France  
**Director Logistics** in the field of power plant turn-key business. Worldwide responsibility for Materials Management, Supplier Monitoring and Transport Logistics. Leading operational teams in Switzerland, France, India, Malaysia with a project budget responsibility of 50 M. EUR.
- 2000 - 2002 Phonak AG**, Stäfa/Switzerland  
**Director of Worldwide Operations and member of Phonak's group executive management.**  
 Global responsibility for manufacturing, logistics and IT with a budget volume of 300 M. CHF.  
 Operational management of the group's manufacturing centers in Switzerland and Canada and Global Sourcing responsibility with a purchasing volume exceeding 200 M. CHF.  
 Evaluation of an off-shore supply base in Asia in order to ensure the group's future expansion as well as to achieve significant manufacturing cost reductions through outsourcing of labor-intensive subassemblies, leading to Swiss foreign investment in SIP Suzhou Industrial Park (Unitron Hearing (Suzhou) Co. Ltd.).
- 1998 - 1999 Ronda SA**, Lausen/Switzerland  
**Director Manufacturing and Logistics, member of the group executive management**  
 Developing and manufacturing watch movements and components as well as watches for the Swiss watch industry with 1,300 employees worldwide and an annual revenue of 85 M. CHF. Overall responsibility for manufacturing and technical activities as well as for logistics including sourcing/procurement and inventory management.
- 1992 - 1998 Swatch Group**, Biel/Switzerland  
 1992 - 1995 **ETA SA Fabriques d'Ebauches**, the group's watch movement and component manufacturing company with 10,000 employees and an annual turnover of 1 Billion CHF.  
**General Manager Logistics, member of the management board.**  
 Responsibility for materials management, in particular for production planning and control of all manufacturing plants in Europe and Asia (China, Thailand, Malaysia).
- 1996 - 1998 **ETA (Thailand) Co., Ltd.**, Samut Prakan (Bangkok)/Thailand.  
**Managing Director** of the Thai subsidiary of ETA SA Fabriques d'Ebauches with more than 4,000 employees and an annual turnover of 1.2 Billion Baht (30 M. USD), managed as an independent profit center within the Swatch Group. Overall responsibility for all technical and administrative functions.  
 Supervision of the company's production centers in Ipoh/Malaysia and Zhuhai/China.  
 Successful introduction of lean management processes in the Bangkok plant and rolling out the optimized manufacturing and supply chain procedures to the plants in Malaysia and China.
- 1986 - 1992 Daimler-Benz AG (today: Daimler AG)**, Wörth und Germersheim/Germany  
**Department Head**  
 Responsible for goods receipt and branding in the Global Logistics Center with a budget volume of 100 Mio. EUR. Leading the entire operation comprising 300 employees.  
**Project Manager**  
 Leading two of five sub-projects to plan and establish the group's new central logistics center for global spare parts supply. Global project budget 300 M. EUR.  
 Responsibility for the entire material flow planning and control with several automated and manual storage systems for 250'000 SKU's and a daily throughput of more than 1'000 metric tons in the central logistics center with 2'500 employees and an annual turnover of 5 Billion EUR.  
 Implementation of physical and logical procedures for a 24-hours-express-delivery service for an order volume of 40'000 line items per day throughout Europe and to main overseas destinations.

### **Sideline Activities:**

- Since 2009 **Operations Excellence GmbH**, Co-Owner of the consulting company focusing on process development in operations management.
- 2001 - 2008 **Swiss-Asian Chamber of Commerce (SACC)**, Zürich/Switzerland.  
Member of the Board.
- Since 2000 **Sport und Volksbad Gitterli AG**, Liestal/Switzerland.  
President of the Board of Directors of the indoor and outdoor public pool of the canton's capital Liestal. Annual revenue 1.9 M. CHF and balance sheet volume of 3.8 M. CHF.
- 1998 - 2000 **Elektra Baselland**, Liestal/Switzerland.  
Member of the Board of Directors of the public regional electricity producer and distributor. Annual revenue over 100 M. CHF and balance sheet volume of 193 M. CHF.
- 1984 - 1986 **Greschbach Industrie GmbH & Co.**, Karlsruhe/Germany (Steel construction). Freelance consultant for operations management, logistics and investment planning.
- 1980 - 1992 **Konrad-Adenauer-Foundation**, Bonn/Germany,  
Lecturer in continuous education in the field of rhetoric and communication as well as social and economic politics.

### **Education and Development:**

- 2012 Certificate on university didactic (Grundkurs Didaktik und Methodik an Fachhochschulen) with 3 ECTS
- 1995 International Institute for Management Development (IMD), Lausanne/Switzerland:  
Participating in "Managing Manufacturing". Focus on pan-regional market driven transformation strategies and on Supply Chain Management (SCM).
- Since 1986 Continuous development in the fields of management, leadership development, logistics and manufacturing as well as Lean Management and TQM Total Quality Management.
- 06.08.1986 Master degree in Economic Engineering (Diplom-Wirtschaftsingenieur).
- 1981 - 1986 Studies of Economic Engineering, Universität Fridericiana Karlsruhe (Technical University of Karlsruhe/Germany, today KIT Karlsruhe Institute of Technology). Specialization on logistics and operations management in addition to business administration and applied computer sciences.
- 1979 - 1986 Scholarship of the Konrad-Adenauer-Foundation on the strength of excellent study performance as well as an exceptional social and political commitment.
- 1977 - 1979 Studies of Mechanical Engineering (Maschinenbau) , Rheinisch-Westfälische Technische Hochschule Aachen (Technical University of Aix-la-Chapelle/Germany).
- 1964 - 1977 School attendance.  
Graduated from high school, Gymnasium Plettenberg/Germany.

### **Recent Publications and Speeches:**

- 2014 SBB Cargo Magazin - Das Schweizer Logistikmagazin: "Riesiger Aufwand hinter den Kulissen" - Interview by Peter Krebs, Edition 2/2014
- 2014 Key note speech at SAP Switzerland: "Leadership in komplexen Projekten" - Regensdorf/Switzerland, 2014
- 2014 Swiss Engineering - Schweizerische Technische Zeitschrift: "Es braucht gesunden Menschenverstand" - Interview by Thomas Meier, Edition April 2014
- 2013 Stefan Dingerkus, Christoph Klett: Technisches Management - Betriebswirtschaft für Ingenieure, Wissenschaftliche Genossenschaft Südwestfalen, 2013.
- 2014 Key note speech at BME Bundesverband für Materialwirtschaft und Einkauf: "Lean Management - Worauf es wirklich ankommt", Frankfurt/Germany, 2014
- 2013 Wolfgang Breymann, Stefan Dingerkus, Christoph Heitz: Life Cycle Management of Technical Systems and Integral Financial Modeling, South Africa, 2013
- 2013 Key note speech at Technologie-Forum Zug: "Green Supply Chain Management", Zug/Switzerland, 2013
- 2011 Stefan Dingerkus, Juri Hinz: Optimal Storage Management Using Least Squares Monte Carlo Method, Pre-print ASIM conference publication, 2011

**Languages:** German (mother tongue), English, French, Polish, Spanish, Thai

**Professional Networks:**

- LinkedIn
- Xing
- vnl Verein Netzwerk Logistik/Switzerland - CTI NTN National Technology Network
- BVL Bundesvereinigung Logistik/Germany
- GS1/Switzerland
- SCC Supply Chain Council/USA

**Personal Information:**

Date of Birth: June 11, 1957

Nationality: Swiss and German citizenship

Family Status: married, 2 adult children (\*1985, \*1988)

Urdorf, August 10, 2014,

A handwritten signature in blue ink, appearing to read 'Stefan Dingerkus', with a stylized flourish at the end.

Stefan Dingerkus